

Jim Tate
704 Bowling Avenue
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August 12, 2013

I have known Kirby Totty for most of my 30+ years of flying. He has assisted and guided me in the maintenance, sale and purchase of airplanes, primarily with respect to a 1975 Cessna 182 and a 1943 Aeronca L-3. He has extensive knowledge of and experience with aircraft from J-3s to jets.

Kirby either performed or oversaw the maintenance of our 182 for 25 years, and I am confident that the price we received upon sale reflected the long-term care of the airplane as well as Kirby's meticulous work in preparing the airplane to be shown for sale. Over the years, we repainted it, replaced the interior and glazing, overhauled the engine twice and performed numerous other actions to maintain it in first-class shape both for our enjoyment and to preserve its value. I believe that the airplane sold quickly because there was nothing else of its vintage on the market that remotely approached its condition. Kirby firmly believes that one should not get behind in caring for and maintaining an aircraft.

Kirby advised me in locating and purchasing the L-3, and my confidence in the purchase decision was greatly enhanced by Kirby's attention to the little things in examining the airplane and assessing its condition. After passing on another candidate he went through this airplane and its records thoroughly and spoke with the folks responsible for its restoration to confirm the things he had observed. It is also reassuring to me to know that he will guide the maintenance and care of this antique tube-and-fabric airplane, as folks with his knowledge and experience with this kind of airplane are increasingly rare.

Kirby is a good friend as well as a trusted advisor, and he is the first person I would call with any aircraft-related question.

A handwritten signature in black ink that reads "Jim Tate". The signature is written in a cursive, flowing style with a large initial "J" and "T".