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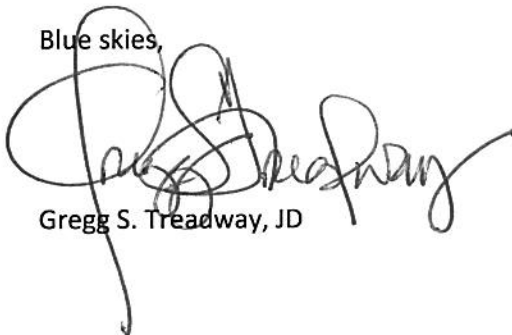
Kirby Totty has been my trusted advisor on the purchase and maintenance of two aircraft. His expertise has been invaluable; his counsel priceless; and his dedication to finding the right deal tireless. I would never begin to consider buying or selling an airplane without Kirby Totty as my co-pilot on the transaction.

Here are three reasons why:

1. Online ads and websites can be very misleading....a plane that looks great on your computer screen can be a real disappointment when you see it up close. Kirby is able to save you time and money by sorting out the options. He conducts extensive preliminary conversations with the sellers and thoroughly researches ownership history. When he presents you with a short list of recommendations, congratulations are in order....one of these airplanes will be your new airplane.
2. Kirby is an expert at reading and interpreting an airplane's logbooks. Like a detective solving a crime, he masterfully pieces together all the facts to create a detailed and accurate maintenance profile for your airplane. This in-depth review can arm you with the ammunition you need to negotiate a better price or save you countless dollars in unexpected maintenance bills.
3. You want and need to partner with a broker that you can trust. Kirby conducts his business with the highest levels of integrity. His word is his bond; he is a counselor of the highest caliber. **Both of my airplanes were purchased sight unseen based on his assessment.** In both cases, I could not have been happier with the quality and condition of my new airplane when it was delivered.

You don't have to fly solo when it comes to navigating the purchase of your new aircraft. You can have a great partner every step of the way by engaging Kirby Totty's services. He sets the standard for aircraft brokerage and has earned my wholehearted recommendation.

Blue skies,



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